

Unaudited Account for the Quarter Ended September 30th, 2019

TOWELLE Q& LTD

## TOWELLE D& LTD

#### **COMPANY INFORMATION BOARD OF DIRECTORS**

Mrs. Mahjabeen Obaid Chairperson Mrs.

Mehreen Obaid Agha Chief Executive Officer

Mrs. Sana Bilal Director Mrs. Hadeel Obaid Director Mr. Zeeshan K. Sattar Director Abdul Jalil Shariff Mr. Director

Valy Tariq Rangoon wala Mr. Independent Director

### **BOARD AUDIT COMMITTEE**

Valy Tariq Rangoon wala Mr. Chairman Hadeel Obaid Mrs. Member Mr. Abdul Jalil Shariff Member

## **HUMAN RESOURCE AND REMUNERATION COMMITTEE:**

Valy Tariq Rangoonwala Zeeshan K. Sattar Chairman Mr.

Member Mr. Abdul Jalil Shariff Member

### **CHIEF FINANCIAL OFFICER**

Adnan Moosaji

#### **COMPANY SECRETARY**

Mr. M. Farhan Adil

#### STATUTORY AUDITORS

Mushtaq & Company Chartered Accountants 407-Commerce Centre, Hasrat Mohani Road, Karachi.

#### BANKERS

Soneri Bank Limited Bank Islami Pakistan Ltd Allied Bank Limited Muslim Commercial Bank Limited Faysal Bank Ltd Al Baraka Islamic Bank Summit Bank Ltd Silk Bank Ltd Dubai Islamic Bank Pakistan Ltd

### **REGISTRAR & SHARE REGISTRATION OFFICE**

T.H.K., Associates Pvt. Ltd Head Office 1st floor 40-C, Block 6 P.E.C.H.S. Karachi 75400 P.O. Box # 8533

#### REGISTERED OFFICE

WSA-30 & 31, Block-1, Federal "B" Area, Karachi-75950 Web Site: www.towellers.com

Company Registration National Tax & Sales Tax No. C.R. # 0004042 NTN 0676889-0, Sales Tax # 02-03-5111-007-55

#### **FACTORIES**

Plots No. 14, 15/1, 15/2, 15/A, 16/2, 17/1. 17/2. 17/3. Sector 12-D, N.K.I.A., and Plot No. 9 & 10, Sector 12-C, N.K.I.A., Karachi.

#### **DIRECTORS' REPORT TO THE SHAREHOLDERS**

The Board of Directors are pleased to present their report together with the un-audited financial statements of the Company for the first quarter ended September 30, 2019.

The sales of the company during the first quarter has grown by 10.9% as compared to the same period last year. The gross profit has also increased to 17.16% as compared to 16.95% and the net profit after tax has increased by Rs. 18.2 M to Rs. 70.36 M as compared to Rs. 52.14 M. The net profit percentage has improved to 6.6% as compared to 5.42% during the corresponding period.

The financial highlights of the performance of the Company is as under:

#### **FINANCIAL HIGHLIGHTS**

#### FIRST QUARTER ENDED SEPTEMBER 30, 2019

	Rupees in Thousands		
·	2019	2018	
Sales	1,066,740	962,100	
Gross Profit	183,069	163,038	
Profit from operations	73,515	60,326	
Taxation	9,529	8,016	
Profit after taxation	70,361	52,142	

Company has invested in solar equipment during the year, which is expected to bring savings in the utility cost of the company during the current fiscal year. However, along with the overall textile industry, the company is facing liquidity challenge due to the General Sales Tax (GST) refundable amounts being accumulated with FBR since July 2019. We are hoping that matter gets settled soon enough to continue the business operation unhampered.

However, despite all the odds, your Company is striving hard to achieve the targeted growth of 8 to 10% during the year, whilst maintaining its profitability for the mutual benefits of its stakeholders.

#### Acknowledgment

We thank all stakeholders for their endless support in achieving our growth targets. Also, we appreciate efforts of our sales, production and all the teams to achieve our set growth targets and their commitment towards the prosperity of our company.

Mehreen Obaid Agha Chief Executive Officer Sana Bilai

Adnan Moosaji

Karachi:

Dated: 28th-OCTOBER 2019

Condensed Interim Financial Position (Un-audited)

As at September 30, 2019

Note

UNAUDITED	AUDITED
30-Sep-19	30-jun-19
Rupe	 es

#### NON CURRENT ASSETS

Property, plant and equipment Long term loans

Long term deposits

	*
1,673,610,287	1,220,828,937
13,747,951	12,851,217
19,755,320	19,755,320
1 707 112 550	1 929 495 484

#### **CURRENT ASSETS**

Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments

Other receivables Income tax and sales tax refundable

Cash and bank balances

	282,668,902	287,273,316
	212,667,425	103,014,941
	164,005,157	142,658,930
	24,513,423	16,279,720
i	16,145,297	16,273,727
i	544,138,183	402,696,309
į	477,615,666	486,952,015
•	18,311,956	20,721,948

#### TOTAL ASSETS

EQUITY AND LIABILITIES
SHARE CAPITAL AND RESERVES

Authorized capital

25,000,000 (June 30, 2019: 25,000,000) ordinary shares of Rs. 10 each

Issued, subscribed and paid up capital 17,000,000 (June 30, 2019: 17,000,000) ordinary shares of Rs. 10 each Reserves Surplus on revaluation of property, plant & equipment

250,000,000	•	250,000	,000

2,729,306,380

3,447,179,567

170,000,000 170,000,000 1,137,498,344 1,053,744,900 1,234,845,553 819,673,514 2,542,343,897 2,043,418,414

### NON CURRENT LIABILITIES

Deferred liabilities

Staff retirement benefits - gratuity

99,895,890	
99,895,890	97,902,016

#### **CURRENT LIABILITIES**

Trade and other payables

804,939,780	587,985,950
804,939,780	587 QRE QEO

#### CONTINGENCIES AND COMMITMENTS

TOTAL EQUITY AND LIABILITIES

3,447,179,567 2,729,306,380

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Mehreen Obaid Agha Chief Executive Officer

Director

Adnan Moosaji Chief Financial Officer

Karachi: Dated: 28th-OCTOBER 2019

# TOWELLE R& LTD

### Condensed Interim Statement of Profit and Loss Account (Un-audited) For the quarter ended September 30, 2019

	30-Sep-19	30-Sep-18	
	•		
	Ruj	pees	
Net Sales	1,066,739,783	962,100,485	
Cost of sales	(883,670,534)	(799,062,629)	
Gross profit	183,069,249	163,037,856	
Distribution cost	(45,173,603)	(51,122,533)	
Administrative expenses	(60,175,806)	(48,423,101)	
Other operating expenses	(4,204,715)	(3,166,210)	
	(109,554,124)	(102,711,844)	
Profit / (loss) from operations	73,515,125	60,326,012	
Other charges / income	,		
Other income	7,407,657	929,563	
Finance cost	(1,033,204)	(1,097,588)	
	6,374,453	(168,025)	
Profit before taxation	79,889,578	60,157,987	
Provision for taxation	(9,528,573)	(8,016,415)	
Profit for the period	70,361,005	52,141,572	
Profit per share-basic and diluted	4.14	, 3.07	

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Mehreen Obaid Agha **Chief Executive Officer** 

Karachi: Dated : 28th-OCTOBER 2019

Director

**Chief Financial Officer** 

Condensed Interim Statement of Comprehensive Income (Un-audited)
For the quarter ended September 30, 2019

Quarter ended		
30-Sep-19	30-Sep-18	
Rup	ees	
70,361,005	52.141.57	

Profit for the period

Gain on Surplus on revaluation of property, plant & equipment

428,564,478

Total comprehensive Profit for the period

498,925,483 52,141,572

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Mehreen Obaid Agha
Chief Executive Officer

Karachi: Dated: 28th-OCTOBER 2019 Sana Bilal Director

Adnan Moosaji A

Condensed Interim Statement of Changes in Equity (Un-audited)

For the quarter ended September 30, 2019

	İ		Reserves		······································
Particulars	Share capital	Capital	Revenue	Capital Reserve	Total
	•	Share premium	Unappropriated	ed Revalution	1001
·	i		profit	Surplus	1
	<b></b>		Rupees		
Balance as at July 1, 2018	170,000,000	63,000,000	543,568,525	849,432,078	1,626,000,603
Profit for the period			52,141,572	-	52,141,572
Other comprehensive income for the period	-	-	-	_	
Fransferred from surplus on revaluation of property, plant & equipment	-	-	7,439,641	(7,439,641)	-
Balance as at Sep 30, 2018	170,000,000	63,000,000	603,149,738	841,992,437	1,678,142,175
Balance as at July 1, 2019	170,000,000	63,000,000	990,744,900	819,673,514	2,043,418,414
rofit for the period			70,361,005	428.564.478	498,925,483
Other comprehensive income for the period	-	-	-	,,	170,720,100
ransferred from surplus on revaluation of property, plant & equipment	-	-	13,392,439	(13,392,439)	-
Salance as at Sep 30, 2019	170,000,000	63,000,000	1,074,498,344	1,234,845,553	2,542,343,897

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Mehreen Obaid Agha **Chief Executive Officer** 

Director

Adnan Moosaji **Chief Financial Officer** 

Karachi: Dated: 28th-OCTOBER 2019

#### Condensed Interim Cash Flow Statement (Un-audited)

For the quarter ended September 30, 2019

	Quarter ended	
	30-Sep-19 30-Sep-18 Rupees	
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	79,889,578	60,157,987
Adjustments for:		
Depreciation	22,305,386	20,424,115
Finance cost	1,033,204	1,097,588
Gain on disposal of property, plant and equipment	-	-
Workers' profit participation fund	4,204,715	3,166,210
Provision for gratuity	5,857,362	5,968,467
	33,400,667	30,656,380
Profit before working capital changes	113,290,245	90,814,367
(Increase) / decrease in current assets	***************************************	***************************************
Stock, stores, spare parts and loose tools	11,746,341	16,367,136
Trade debts	(141,441,874)	(183,642,574)
Loans and advances	128,430	7,642,339
Trade deposits and short term prepayments	(8,233,703)	(2,558,572)
Other receivables	(21,346,227)	(2,837,393)
	(159,147,033)	(165,029,064)
(Decrease) / increase in current liabilities		
Trade and other payables	212,749,116	104,236,231
Cash generated from operations	166,892,328	30,021,534
Finance cost paid	(1,033,204)	(1,097,588)
Taxes refund / (paid)	(119,181,058)	(15,087,927)
Long term loan paid	(896,734)	(3,203,079)
Staff retirement benefits - gratuity net	(3,863,488)	(3,533,342)
Net cash generated from operating activities	41,917,844	7,099,598
CASH FLOWS FROM INVESTING ACTIVITIES	. •	. !
Proceeds from sale of property, plant and equipment	-	•
Fixed capital expenditure	(46,522,258)	(4,578,186)
Net cash used in investing activities	(46,522,258)	(4,578,186)
CASH FLOWS FROM FINANCING ACTIVITIES	•	
Short term borrowings - net	-	(624,999)
Net cash used in financing activities	· -	(624,999)
Net increase / (decrease) in cash and cash equivalents	(4,604,414)	1,896,413
Cash and cash equivalents at the beginning of the year	287,273,316	106,579,914
Cash and cash equivalents at the end of the period	282,668,902	108,476,327
• •		

The annexed notes 1 to 9 form an integral part of these condensed interim financial statements.

Mehreen Obaid Agha Chief Executive Officer

Sana Bilal Director

Adnan Moosaji Chief Financial Officer

Karachi: Dated : 28th-OCTOBER 2019

### SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

For the quarter ended September 30, 2019

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

The company was incorporated in Pakistan as a Private Limited Company on May 31, 1973 and subsequently converted into Public Limited Company on June 22, 1994 under the Companies Act, 1913 (Now Companies Ordinance, 1984) and is quoted on stock exchanges at Karachi and Lahore. The principal business of the company is to manufacture and export of textile made upa, garments and towels. The registered office of the company is situated at WSA - 30 & 31, Block - 1, Federal "B" Area, Karachi in the province of Sindh, Pakistan.

#### 2 BASIS OF PREPARATION

#### Statement of compliance

This condensed interim financial information is un-audited and has been prepared in accordance with the requirements of the International Finance Reporting Standard (IFRS) IAS 34 Interim Financial Reporting as applicable in Pakistan. This condensed interim financial information does not include all of the information and disclosures required for annual financial statements, and should be read in conjunction with the financial statements of the Company as at and for the year ended June 30, 2019.

This condensed interim financial information is being submitted to the shareholders as required by the Listing regulations of Karachi, Lahore and Islamabad Stock Exchanges and section 237(2) of the Companies Act, 2017.

These condensed financial statements comprise of condensed interim balance sheet, condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity together with the notes for the quarter ended September 30, 2019.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation which have been used in the preparation of this condensed interim financial information are the same as those applied in preparation of the financial statements for the preceding year ended June 30, 2019.

Amendments to certain existing standards and new interpretations on approved accounting standards effective during the period either were not relevant to the company's operations or did not have any impact on the accounting policies of the company.

#### 4 ACCOUNTING ESTIMATES, JUDGMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of this condensed interim financial information in conformity with approved accounting standards requires management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

Judgments and estimates made by management in the preparation of this condensed interim financial information are the same as those that were applied to the financial statements as at and for the year ended June 30, 2019.

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended June 30, 2019.

#### 5 PROPERTY, PLANT AND EQUIPMENT

		(U:=audited)	(Audited)
•	Note	30-Sep-19	30-Jun-19 pees
Operating assets	5.1	1,636,667,259	1,196,972,742
Capital work in progress-at cost	5.2	36,943,028	23,856,195
		1,673,610,287	1,220,828,937

Mehreen Obaid Agha Chief Executive Officer Sana Bilal Director Adnan Moosaji Chief Financial Officer

Karachi:

Dated: 28th-OCTOBER 2019

	hreen Obaid Agha Sana Bilal		Adnan Moosa Chief Financial Oi	
			Rup	-
-			(Un-audited) 30-Sep-19	(Audited) 30-Jun-19
	There has been no significant change in	the contingencies since the last aud		
	CONTINGENCIES AND COMMITM		lited financial etators	nte
	CONTRACTORS AND COLD COM			
	•		544,138,183	402,696,309
			544,138,183	402,696,309
	•			
	Promestic dents	•	546,918	1,164,297
	Unsecured - considered good Domestic debts		546,918	1,164,297
	Foreign debts	-	543,591,265	401,532,012
	Secured - considered good			•
-			Kuj	pees
	•	Note	30-Sep-19	30-Jun-19
	TRADE DEBTS	· · · · · · · · · · · · · · · · · · ·	(Un-audited)	(Audited)
			30,743,020	20,000,170
	Software		36,943,028	23,856,195
	Solar Panel		17,147,440 945,000	-
	Machinery		18,850,588	15,540,286
	Building		-	8,315,909
_	·		Ruj	pees
	•		30-Sep-19	<b>30-Jun-19</b>
• •	CIATILE WORLD WILLOWS		(Un-audited)	(Audited)
	CAPITAL WORK IN PROGRESS	•		
	Depreciation for the period/year Net book value at the end of the perio	d/vear	1,636,667,259	1,196,972,742
	Net book value of assets disposed during	g the period/year	(22,305,386)	(50,735 (82,674,415
			461,999,902	20,563,001
	Vehicles		109,000	6,941,226
	Office equipment		2,837,878	4,819,857
	Furniture and fixture		89,600	1,267,665
	Plant and machinery		62,746,997	7,534,253
	Leasehold land Building on leasehold land		279,028,743 117,187,684	-
	Addittions / Surplus on revaluation d	luring the period/year		
	Net book value at the beginning of the	e period/year	1,196,972,742	1,259,134,891
			30-Sep-19 Ruj	30-Jun-19 pees ———

Karachi: Dated: 28th-OCTOBER 2019

7.1	Contingencies		
	Bank guarantees issued in the ordinary course of business	9,405,000	9,405,000
7.2	Commitments		
	Solar Plant	17,147,440.00	
	Software	2,555,000.00	-
		19,702,440,00	-

#### 8 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements have been authorized for issue on 28th October 2019 by the board of directors of the company.

#### 9 GENERAL

Figures have been rounded off to the nearest rupees.

Mehreen Obaid Agha Chief Executive Officer

Karachi: Dated: 28th-OCTOBER 2019 Sana Bilal Director

Adnan Moosaji Chief Financial Officer